

Beef Up Your Salesforce Subscription

Your investment in Salesforce is money well spent if it gives your salespeople the right tools they need for success. But that investment may experience diminishing returns if your Salesforce.com accounts are filled with inaccurate, incomplete information provided by one of the major corporate data providers. Your salespeople rely on a dependable source of business contact data that's as easy to use as Salesforce.com itself. Jigsaw ProspectQr has helped sales teams just like yours realize the following benefits:

**50% More
Net-new Leads**

**2-10X
Pipeline Growth**



**30% or more
improvement in lead
generation efforts**

Instant Access To Millions of Business Contacts

Jigsaw ProspectQr is offered as a free download to Salesforce users with no monthly charges. Signing up for a free Jigsaw membership is all it takes for your sales team to gain easy access to over 20 million highly accurate business contacts and company profiles. With Jigsaw ProspectQr, you can:

- Gather hard-to-find business contacts that include name, title, company address, email, and 70 percent direct business phone number
- Find leads within or across companies
- Use additional contacts from Jigsaw to cross-sell into your existing accounts
- Update your leads and contacts in Salesforce with accurate data from Jigsaw

Build Custom Lists For Highly Targeted Campaigns

With Jigsaw ProspectQr, your salespeople can locate and target key contacts within specific companies and easily add them as leads to their Salesforce.com CRM. They can also build targeted lists of companies or contacts for their major sales campaigns. In addition, Jigsaw ProspectQr's advanced search feature allows them to select precise parameters, subsequently receiving hundreds or thousands of results with one click.

Your sales team can use Jigsaw points to buy contacts and export them directly to Salesforce, ensuring that your campaigns target the right decision-makers you want. Your salespeople can keep your pipeline fresh simply by clicking a link to refresh each contact with the latest data from Jigsaw.

The Jigsaw Community Ensures Complete and Accurate Data

In spite of their hefty fees, the quality of data provided by most corporate data providers can be dubious at best. Jigsaw's online database is maintained and continually updated by its global community of 1,000,000 members. Your sales team can either buy Jigsaw points to 1) obtain contacts, 2) earn them by referring members and 3) updating information in the Jigsaw database. This unique self-cleansing system guarantees the accuracy of the Jigsaw database.

Jigsaw® ProspectQr

Learn More Today

Give your salespeople easy access to millions of accurate business contacts and company profiles. Ask your Salesforce administrator to install Jigsaw Prospector or learn more about Jigsaw by calling 877-544-7299 or visiting us at <http://enterprise.jigsaw.com>.

About Jigsaw

Since 2004, Jigsaw has uniquely leveraged user-generated content to become the premier provider of business contact information and data services. The vast Jigsaw community and more than 1,000 enterprises presently use Jigsaw's online directory to access millions of business contacts and company profiles. In addition to delivering low-cost and easy access to high-value business information for sales, marketing, recruiting and customer service, Jigsaw provides companies with cloud-based data acquisition and management services. Jigsaw is located in San Mateo, California and is funded by Austin Ventures, El Dorado Ventures, and Norwest Venture Partners. To learn more about any Jigsaw solution, call Jigsaw at (877) 544-7299.



Jigsaw® Complete, Collaborative
Business Information

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